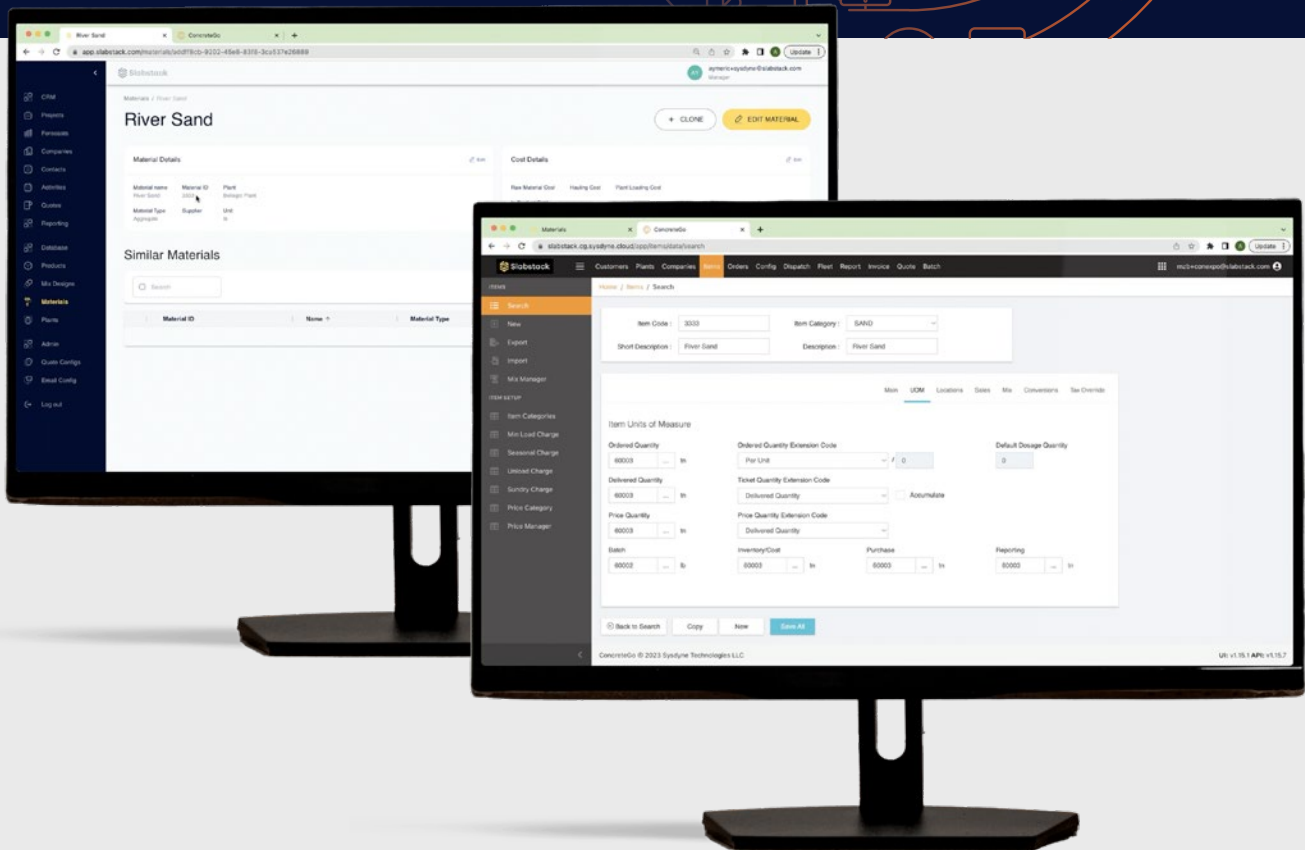


# SYSDYNE & Slabstack

Sales and Business Management.  
Simplified.



# FAQs

Common Questions About  
Sysdyne & Slabstack Partnership  
Answered

**Q Where is customer account information maintained, within Sysdyne or Slabstack? Is there real-time credit checking or an AR balance to prevent customers from exceeding a credit limit?**

- | Current customer information is maintained on the Sysdyne side, while prospective customers may 'live' within Slabstack and would push over to ConcreteGO once made an active customer.
- | Credit check with a producer's ERP system is automatic and only once ordered or keyed into the system.

**Q Since mix designs must be created outside of the Slabstack platform, will Sysdyne's ConcreteGO allow for real time exporting or integrating into SlabStack and vice versa? Does this apply to project information, etc.?**

- | Mix designs are created and maintained within Sysdyne's ConcreteGO and can be pushed from ConcreteGO to Slabstack for costing purposes.

**Q Can I see the integration before purchasing?**

- | Yes! If you did not get to join us for our Elevate, Simplify, and Unify Operations with Customer Experience webinar, you can **download the video recording and see the integration as demonstrated live [here](#)**.
- | Please contact either group email above to schedule a demo. We will be glad to meet with you and answer any additional questions you or your team may have regarding this integration and technology partnership.

**Q What do you all typically charge for your respective solutions?**

- | Sysdyne and Slabstack are proud to offer SaaS model, per month pricing.
- | Interested parties may reach out to Slabstack at [sales@slabstack.com](mailto:sales@slabstack.com) or Sysdyne at [sales@sysdynetechnologies.com](mailto:sales@sysdynetechnologies.com) for additional information regarding costs and pricing.
- | As a special summer promotion, **Sysdyne and Slabstack are pleased to offer 15% off your first year pricing now through August 31, 2023.**

**Q Is there an extra fee for the integration?**

- There is no extra fee for the API integration. Interested parties would work with Slabstack and Sysdyne respectively for their services.

**Q Is the integration one-way or two-way, and what information passes through that?**

- Between the two software solutions is a two-way interface.
- Sysdyne's ConcreteGO pushes customer items, pricing, mix designs, costs and materials, while Slabstack pushes to Sysdyne project, prospect/customer information, pricing, and product data.

**Q How easy is it to integrate ConcreteGO and Slabstack CRM?**

- The integration between the two solutions is very simple and done through API integration. Again once the API Key is provided by Sysdyne, a customer can be up and running on Slabstack CRM within hours.

**Q Does Sysdyne or Slabstack own my data?**

- We understand data ownership is a critical concern for many ready-mix producers and IT groups. **Neither Sysdyne nor Slabstack owns your data.**
- Data is fully customer-owned and can be exported by either party as needed if for example an account was subsequently closed with either vendor.

**Q How would non-ready mix items be handled? For example construction projects such as excavation, prep, or concrete finishing items a part of a project?**

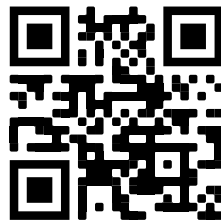
- Within the quote in Slabstack, users are able to add any additional services for a project by creating items like these and adding to as needed.
- Other examples of non-ready mix items may include pump services, fibers, etc.

# Sysdyne® and Slabstack® exchange critical batch and ticket information seamlessly for better decision making.

## About Slabstack

Slabstack is the leading concrete sales and business management solution, allowing ready-mix producers to boost their revenue and maximize profitability. The Slabstack cloud solution seamlessly integrates with ConcreteGO. This integration not only saves producers valuable time but also reduces the potential risks associated with manual data entry errors.

For more information, visit [slabstack.com](https://slabstack.com)



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## About Sysdyne Technologies

Sysdyne is an innovative software company focused on delivering the value of Cloud-Native business solutions to the Ready-mix Concrete Industry. With a fully interoperable cloud-native software suite, Sysdyne offers solutions that cover the entire spectrum of concrete operations including sales, production, delivery management, and billing. Committed to offering the best-in-class customer experience by providing personalized service and solutions to meet customer's specific needs, Sysdyne will grow your business with the latest in technology.

For more information, visit [sysdynetechnologies.com](https://sysdynetechnologies.com)

